

Unregulated BTL - Criteria Guide

Who we help – BTL

- Individuals, Sole Traders, LLPs, Partnerships, Limited Companies.
- Employed and self employed.
- Expat / Non UK Residents accepted.
- Minimum Age 18 years.
- Maximum Age If self-funded, no max age. If employed and income required, 80 years at end of term.
- Maximum Number of Applicants 4.
- First Time Landlords.
- Portfolio Landlords.
- Independent legal advice may be required, see our <u>Valuation & Legal Guide</u> for further information.

Credit Criteria

- A demerit is allocated for each secured arrears, CCJ and default registered in the last 12 months.
- Individual CCJs and Defaults:
 - 1 Demerit: Unsatisfied: £300 £10,000, Satisfied: > £3,000
- Ignore all: $\leq £300$ or satisfied $\leq £3,000$
- Refer: Unsatisfied > £10,000
- Secured Arrears Demerits are defined as the highest number of months in arrears in the last 12 months.

Top Slicing

- Experienced landlords*: Consider all ICR ≥100%, Refer ICR <100%.
- Inexperienced Landlords & background income ≥£50,000: Refer if ICR ≥100%.
- Inexperienced Landlords & background income <£50,000: ICR pass only.

*An experienced landlord has 2 or more BTLs (either mortgaged or encumbered) and has been a BTL landlord for at least 2 years.

The Property

• 100% funding available with additional security.

The Property – BTL

- 100% Residential, including HMO.
- Standard property including:
- Standard construction houses and bungalows (including excouncil);
- Flats & maisonettes up to 6 storeys (ex-council up to 4 storeys);
- Purpose built apartments (excluding ex-council).
- Non-standard property, all other property types including;
 - Ex-council flats & maisonettes (over 4 storeys);
 - Non-standard construction, defective, high-rise (over 6 storeys), or poor remarks on valuation.
- LTV for non-standard properties reduced by 10% minimum (subject to full assessment).
- Multiple Unit Freehold Blocks (MUFBs) accepted, subject to units being let out separately (on ASTs).

Leasehold Criteria

The minimum unexpired lease term is 50 years plus the term of the loan. For interest only term term loans, the minimum is 99 years plus the term of the loan.

Fees

- Telegraphic Transfer Fee: £30 (applies to all cases).
- Title Insurance Fees and Lender's Legal Costs apply. See our <u>Valuation & Legal Guide</u> for further information.

Reversionary Rates

• Our reversion rates track Together Commercial Managed Rate (TCMR) which is currently 9.39%. See rates tables for margin details.

Affordability - ICR

• BTL variable loans are subject to a 1% stress test to pay rate.

Buy To Let – ICR

- 125% Basic Rate Taxpayers & Limited Companies.
- 145% Higher & Additional Rate Taxpayers.
- 90% of projected rental income can be accepted for ICR calculation, alongside a plan of how the loan will be serviced until the property will be rented.
- If ICR affordability fails, automated affordability using ONS averages or customer-stated expenditure will be used.

Additional Information

Scan the QR code below for our AVM and valuation criteria, information on legal representation and legal fees.



Visit our Unregulated Products Valuation & Legal Guide

Together also offers Unregulated Commercial and Residential Bridge, Homeowner Business Loan and Commercial Term Products. For more information, scan the QR code below for our Packager Product Guides, or visit our <u>Packaging Partners</u> page.



Visit our Packager Product Guides

