



MOUT GULLACE LO MBY

For professional intermediary use only



Introducing your guide

We're delighted to welcome you to our panel of packaging partners at Together.

This 'how-to' guide is designed for partners who use MyBrokerVenue to submit business to Together, in particular:

- 1. Principals and individual brokers at partner firms who have recently been on boarded.
- 2. New starters at existing partner firms.
- 3. Partners seeking hints and tips for submitting business efficiently.

For professional intermediary use only





How to use your guide

Your guide is divided into chapters. Skip to the most relevant chapter by clicking on the links below.

- 1. Registering on MyBrokerVenue (MBV)
- 2. Setting up with 3rd parties
- 3. Creating a quote on MBV.
- 4. How to submit a referral.
- 5. Submitting and validating full cases.
- 6. Packaging and uploading cases.
- 7. Checking progress.



Registering on MyBrokervenue (MBV) as a Company and Individual.



Registering on MyBrokerVenue

States and

Here you'll find:

- Guidance for Principals
- Guidance for individual employees

	My Broker Venue A Site Dedicated To Brokers & Intermediaries	together. Loans, mortgages & finance.	A CONTRACTOR OF
	<u>Home</u> About us Contact us FAQ		
	Login Username Password Login > Forgotten your password?	Register Register for My Broker Venue now, it's quick and easy and gives you access to our product quote engine and online application.	
		ness with • Mortgages	If you're registering for the first time. Please click register .
Welcome to MyBrokerVenue.	process • Many status pr • Lending criteria • Flexible solutio • Industry updates	^v	-sister.
This is where you log in.	br intermediary use only Discover Chalk. Our resource hub for intermediari	Submission checklists Find out more Submission checklists Packaging Guides Hints and tips	

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If you're a Principal of a company registering for the first time, please complete this form.



Bro Register A Site Ded

Registering on my broker venue

Simply complete the below form to register with us. Once you've submitted your details a member of our broker relations team will contact you to discuss your requirements and activate your account.

If you need help with completing the registration process please use our How to Guide. Or Call us on: 0161 933 7100

○ I am an employee of a company already registered ● I am registering a company for the first time. on My Broker Venue.

Tell us about your company...

Please indicate which of the foll st describes your business, please select all that are applicable.

Mortgage broker Compliance network Bridging finance broker Mort Mortgage club Commercial finance broker Secured loans broker Wealth manager Trading details ICO registration number Companies house number 0 Company name on checklists 6 Do you use any trading styles? togethe g Guides Company trading address For intermediary use only **Building number Building name**

Loans, mortgages & finance.

quick and easy and engine and online

et in touch

You'll now be provided with your company's unique brokerage reference number.

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Brol Register

Registering on my broker venue

Simply complete the below form to register with us. Once you've submitted your details a member of our broker relations team will contact you to discuss your requirements and activate your account.

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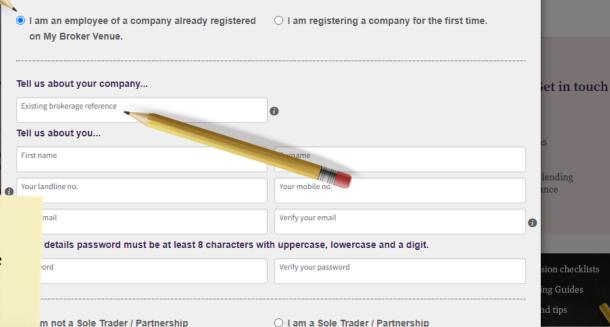
If you're an employee at a company that's already registered you'll need your company's unique brokerage reference number.

> How to find your brokerage reference number? Ask your Principal OR call the team on 0161 933 7101.

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Home

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Please note: All employees seeking to submit or manage pipeline business with us will need to register individually.

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Please don't share log-in details

A member of our team will be in touch to verify your registration.



Selling up with third parties

Get set up with third parties

Speed up your submissions by registering with the relevant people to help you instruct a case:

- Land Registry Search
- Hometrack for AVMs
- Our Panel Valuers in England and Wales
- Our Panel Valuers in Scotland

Essential info for England and Wales

- Land Registry Search -<u>www.landregistrysearches.com</u>/
- For setting up AVMs you'll need to register with Hometrack - <u>www.hometrack.com/contact-us/</u>
- For additional info on AVM criteria and valuations, read our <u>https://togethermoney.com/intermediaries/packagerproduct-guides</u>

To submit business, you'll need to use and register with the following sites –

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A Stranger

Bookmark them for easy access.

Our Panel Valuers



We have multiple valuation options available including **AVMs.** Find our full valuation criteria <u>here</u> Choose from different panel managers to help provide your clients with the best service:

For Residential with a value <£2m

VAS, Method and Pure

Commercial/ Semi Commercial/ Land/ Residential with a value >=£2m

VAS and Method



Tip: in the 'Help' section on MBV, you'll find our 'Search' function. Use it to find your local valuer



Latest updates Products Document library Help - SLA's

Hello Harrison -

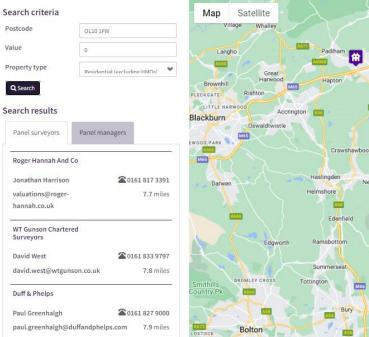
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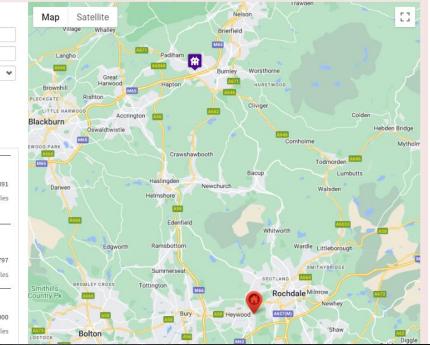
together.

AWarning, your password will expire in 6 days

Search surveyor

Value







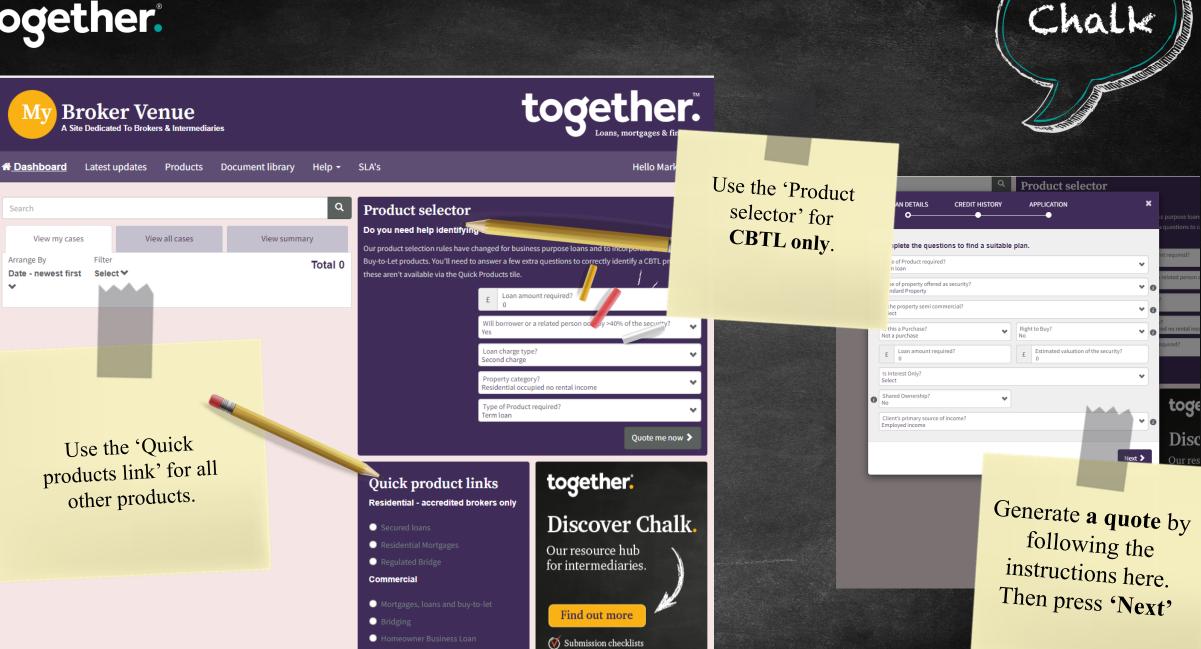
Essential info for Scotland

- Register with Wilson McKendrick Solicitors before instructing your client's case
- If you're registering with them for the first time, email them at search@wilsonmckendrick.co.uk
- Inform them that that you need to conduct searches on behalf of Together Personal Finance <u>or</u> Together Commercial Finance
- You'll then receive a brief application form to fill in
- Your registration will be complete usually within 24-48 hours.
- Please note Wilson McKendrick Solicitors can help with applications in a personal name (including capital raise/re-finance), Scottish security only, <u>under £300k</u> where there no changes to the land registry
- If your case is more than £300k, please refer to the Legal Guides on our webpage: https://togethermoney.com/intermediaries/packager-product-guides

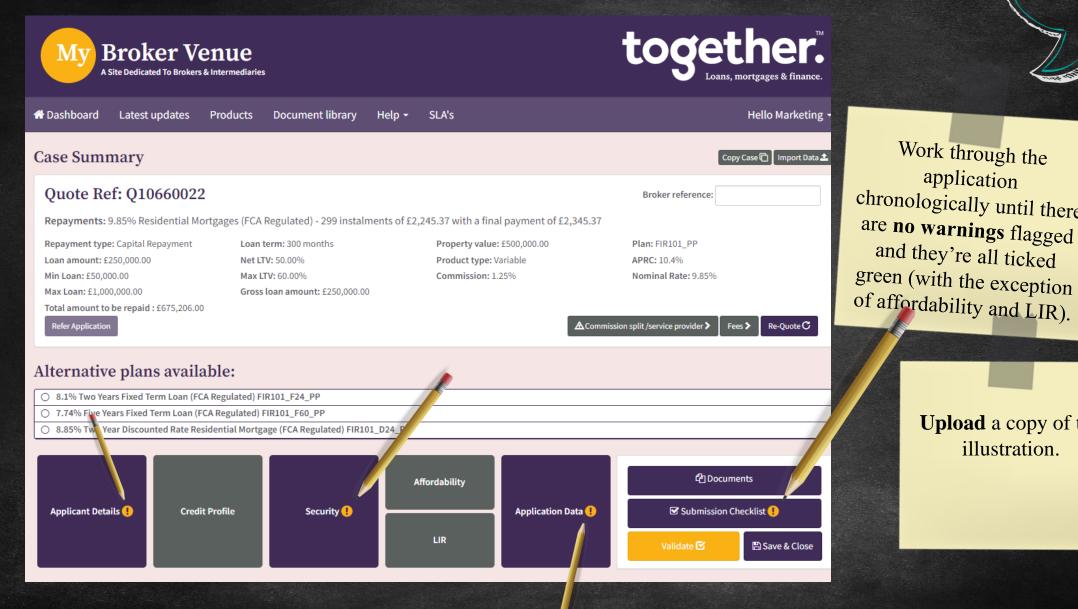


creating a sucle on MBV

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Upload a copy of the illustration.

Work through the application chronologically until there are no warnings flagged



How to submit

For help with handling referrals you can **download** a copy of the MyBrokerVenue **Application Referral Guide** from <u>Chalk</u>, our resource hub for intermediaries.

ntermediaries			
Your rese	ource hub.		
	the latest how to guides, information on how	rto	
work with Together a	d so much more.		
Give us a call on	1		
<u>)330 818 5211</u>	or Get in touch		

Business 🗸

Personal

Packaging for us: commercial lending

Ready to contact our team? Give us a call on 0330 818 5211 or

Background Buy to Let	
23.35MB PDF	()
Suide to applications from overseas investors	
3.97MB PDF	•
Guide to care sector applications	
12.8MB PDF	4
Independent Legal Advise (ILA) – Why and when it's needed?	
4.08MB PDF	(¥
nternal Legal Process – How to fund cases quickly	
4.04MB PDF	4
My Broker Venue – Application Referral Guide	
3 56MB PDF	(•)

Get in tour

	At the Chalk Face: My Broker Venue – Application Referral Guide
	If the referral is for an Unregulated Bridge application, please contact your Business Development Manager or Support Team on 0161 933 7101. For all other products, please follow the below steps.
1	Log into <u>My Broker Venue</u> with your login credentials. If you haven't previously logged in, please Register.
2	Use either the 'Product selector' or 'Quick product links' to produce a quote.
3	Click on Applicant Details' and add in the details of the applicant(s)*.
4	Click on 'Credit Profile' and run a 'Credit search' for the applicant(s).
5	To refer an application, click 'Refer Application'.
6	Complete the referral form.
	a. Choose the 'Referral reason' and 'Referral details' from the drop-downs.
	b. Write any supporting information in the commentary box
	c. Select 'browse' to locate any applicable documents
	d. Press 'save' and 'upload' to upload the document to the referral form
	e. Add additional referral reasons if required.
	 f. If the applicant(s) is not a resident of the UK, please add their residential address into the 'Comments' section.

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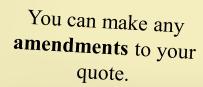
Once the referral form has been completed, click on 'Save and 'Upload' and 'Submit referral'.





Submitting and validating full cases





Please remember to press **'Calculate'** after every change.

Loan details Demerits				
£ Loan Amount required 250000		£	Estimated valuation of the security 500000	
Term 300		%	Nominal Rate 8.10	
Override rate		£	Commission 3125	
% Commission 1.25				
Type of product required Term loan			of property offered as security lard Property	
Is the property semi commercial No	×	s thi es	s a Purchase	
Right to buy? No		Shan Io	ed Ownership?	
Client's primary source of income? Employed income			est type al Repayment	

Calculate

Re-quote

Quote details

8.1% Two Years Fixed Term Loan (FCA Regulated)

Repayments: 24 instalments of £1,946.13 followed by 275 instalments of £2,434.19 with a final payment of £2,534.19

Net Loan: £250,000.00	Plan: FIR101_F24_PP
Gross Loan: £250,000.00	Repayment type: Capital Repayment
Loan term: 300 months	Nominal Rate: 8.10%
Property value: £500,000.00	Min Loan: £50,000.00
Max Loan: £1,000,000.00	Net LTV: 50.00%
APRC: 11.0%	Commission: 1.25%
Product type: Fixed 2 Yrs	Max LTV: 60.00%
Total amount to be repaid : £720,138.56	

Alternative plans 9.85% Residential Mortgages (FCA Regulated) FIR101_PP 7.74% Five Years Fixed Term Loan (FCA Regulated) FIR101_F60_PP 8.85% Two Year Discounted Rate Residential Mortgage (FCA Regulated) FIR101_D24_PP

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Fee payment details *								
Lender								
Fees	Fee amount	Interest	Total cost	Pre-paid?	Who is it payable to?	When is it payable?	Refundable?	Action
Repayment Admin Fee	£ 100	£0.00	£100.00		Lender 🔶	At Redemption 🛛 👻		
Acceptance Fee	£ 1495	£0.00	£1495.00		Lender 👻	Prior To Completion 🛛		
Totals	£1495.00	£0.00	£1495.00					
Third party								
Fees	Fee amount	Interest	Total cost	Pre-paid?	Who is it payable to?	'ren is it payable?	Refundable?	Action
Totals	£0.00	£0.00	£0.00					
Third Party Questi 🗸	Add							
Mortgage interi	mediary							
Total Mortgage Intermedi can be demonstrated	iary fees ≥ £7,000 or 10% of the	e net loan will be	e referred for re	eview prior to t	he case being funded. The rev	view is to make sure that fair v	alue to the custo	omer
Total Fee Amount to b		interest)): £ 0.00	1					

If your client wishes to add the Lender Acceptance Fee to their loan, please ensure that the prepaid box is UNTICKED.

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A	Applicants details		×	
	New Applicant		-	
	Personal details Employment Cre	edit history Bankruptcy search		
r	* label This information is required to sav	re label This information submitted	n is required before the application can be	
	General		Residential details	
	* Title 🗸 🗸	* First name	Country of residence	
	Viddle names	* Surname	Nationality	
	Previous name / Other names	Marital status	Are there any indicators that suggest that the applicant could be vulnerable?	Ton
	* Date of birth dd/mm/yyyy	Anticipated Retirement Age	You	Top Il need to lient's las
	Home telephone Email	Mobile		address
	Current address		Vo	u'll on 1-
	Postcode	Lookup address Q		u'll only dit searc
	Property number	Property name		address h
	Street	District		
ĉ	Town/City	County		
	Date applicant moved to this address	Effective from date mm/yyyy		
	Current residential status			

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tip: o include the st 3 years' history.

be able to h 2 years' nistory.

			1922/1995		— — — —
Applicants details					×
Mr John Smith					-
Personal details Employment Cree	dit history	Bankruptcy search			
* label This information is required to save	2			label This information is required before the applica	tion can be submitted
Employed					
Income - Method of payment	Income Evidence Select	e	~		
Position	Employer				Make sure all your client's
Work telephone number	Date employmen	nt commenced	Ê		employment details are
Is this a permanent position?		Select	*		complete.
					Harris
Save 💾					
Employment type Employed			~		
Add applicant 🕂					
Close 🗙					

This info will pull through to the full **affordability assessment**.

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edit profile	Consent Dement Do you have authority from the applicant(s) to perform this credit search	× ? _y	
Important Completing a search will up	All applicants consent to a soft credit check being undertaken. A soft credit check is only visible t	erits (in last 12 months) g defaults g ccis	0 0 in 12 0 in 12
plicant details ^{itle}	the applicants on their credit report and does not affect their credit rating. If the applicants proceed to a full application and this is submitted to us, then a hard credit check will be undertaken. A hard credit check will be visible to other lenders and may impact their credit ratin as multiple hard credit checks in a short period of time could have a negative impact on the	g, debt	
iame lob dress - quick entry ouse No. 0	Model applicant's credit report. All applicants have been made aware of the 'Credit Reference Agency Information Notice (CRAIN) Hours Hours		
J	All applicants have had the opportunity to review our customer Fair Processing Notice on our website. I can confirm that the applicant(s) have been notified	onths	
	Ves O No O	ts opened earches	0
	Credit search results to be used only for Together application I and my firm will ensure that results of this credit search that are received by me or my firm are only used (by me, my firm or any third party) in connection with application for a loan (or	rofile request history	
	increased loan) from Together Commercial Finance Limited, Together Personal Finance Limited and/or another company within the Together Group. I acknowledge that I am only permitted to proceed with this credit search if I agree with the above, which by checking "Yes" below, I do.	-	
	Ves O No O		
	Make sure you have your client's permission to run a credit search		

Credit profile

Applicant details Credit profile Demerit summary			Summary
O Important Completing a search will update the selected prod		nerit information.	Total demerits (in last 12 months) Qualifying defaults Qualifying ccjs
 The data has changed since your last search. Please make a Applicant details 	new Equifax search.		
Title Mr	Date of Birth 01/01/1995		Secured debt
Name Middle name Bob		Surname Smith	Total secured balance
Address - quick entry 🗊			£0.00
House No. 10		Postcode SW1A 2AA	
		Credi	Last 6 months
			Accounts opened
	211		Credit searches
At this stage, we			
min a credit repo	ort		Credit profile request history
At this stage, we run a credit repo which is a 'sof search'	ft		Created
Willow 20			Time
Startin			Report
			Lender

Applicant details Credit profile C	In order to proceed please confirm the correct address for each applicant by select from the choices listed below.		in last 12 months) ults	0 0in 12
Applicant details Title Mr Name John Address - quick entry House No. 6 H		te report >	ecured debt p.	0in 12
		£0.00 Last 6 months Accounts op Credit searcl	ened	0
			request history	
		Expiry		

Click and highlight ALL of your client's address before generating the report.

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Applicant Income **Credit history**

Credit Commitments Monthly Household Expenditure

In the last 2 years, has the applicant been 3 months in arrears on any Mortgage/Loan?

In the last 3 years, has the applicant been subject to a CCJ with the total value greater than £500?

In the last 3 years, has the applicant been subject to an IVA or bankruptcy order?

Total mortgages and loans secured against security address

	Company name/ Creditor	Payment type	Mortgage type 🚯	Original term (mnths)	Start date (DD/MM/YYYY)	Arrears	Balance (approx)	Monthly payment	To be repaid
Har								Add ne	w mortgage or loan 🕇
Here you'll find the results of your client's						Arre	ears Balance (approx) Monthly payment	
client's credit	Total mortgages/loans secured	l against security					£0 £0	0 £0	
search.	Total to be repaid						£0 £0)	
	Total remaining						£C	0 £0	

Summary

Crea. satisfied CCJS/ Defaults/ Bankruptcies and IVAs

1 IMPORTANT NOTE: Minimum repayment amounts may be applied to certain items to calculate the MAMR, therefore it is important to verify with the applicant the repayment amount being made to all credit types and amend accordingly.

Company name/ Creditor	Applicant	Туре	Balance (approx)	Monthly payment	To be repaid		
Halifax	Kara Williams 🔹	Credit Card	f 1500	0 £	50 No 👻	-	

Add new Credit/Unsatisfied CCJS/Defaults/Bankruptcies and IVAs 🚽

No

No

No

Chalker 7 January

Indicate with this

dropdown menu if the

loans will be repaid

with proceeds of the

new Together loan.

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Affordability outcome		Payments							ESSERIE A
lease complete all areas of affordability by progressing through the screens using the	'Next' button below.	Monthly Payment					£1	.347.22/pm	
he affordability outcome will be displayed on the final screen.		Stressed Monthly Payment					£1,	453.93 /pm	
		Credit impaired? No							
Applicant Income Credit Commitments Monthly Household Expenditure	Summary								11.
	ke advantage of income validat	ion you will need to complete a cre	dit sea	arch	ı first				
Employed income							Make sur	e you in	put your
Monthly					111-111		mont s ne	it incom	e into the
Total Net Monthly Income (All net period fields must be completed for employed applicants a	as they are used to calculate an avera	age value)					relevant	boxes no	sing the
Month 1 🛈 Month 2						1	proof of in	lomo a	
£ Net period 1		£ Net period 3 0				1		icome p	rovided.
Is this a zero hours contract?									
£ Zero hours contract									
Year to date									
£ Gross income 0 0	er of periods(year-to-date)		£	T	Fax)				
£ Natins 0 £ F	Pension)		£	0	Other deductions				S
Rental income Total a	nnual taxable income								
	Total Annual Taxable Income includi ⁰	ng rental							

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Automa 🖸 Fail

The applic

Assessmer providing

ated affordability outcome	11	Lending into retirement	Payments
ication does not pass on our Automated Afford ent. In order to proceed, you will need to opt ir g Customer Stated Expenditure items below.	-	One or more applicants retire during the term of the loan. After completion of the Full Affordability Assessment you will need to complete the Retirement Affordability Assessment tile (LIR). For more information please refer to our guidance notes If the term exceeds 114 months you will be required to provide additional evidence of income and affordability in retirement. For more information please refer to our guidance notes.	Monthly Payment Stressed Monthly Payment
Credit Commitments	Monthly Ho	usehold Expenditure Summary	



£1347.22/pm

£1,453.93/pm

Next, the system will perfo an automated affordabilit check. Should this fail, yo have the option to re-run v your client's stated expenditure.

ousehold	details		
orm	dependents aged 19 or above		
ty	~		
cy	lependents aged 18 or below		
ou	~		
vith	ditional expenditure items below that the applicant(s) are o	committed to:
	hool Fees	c	Ground Rent &

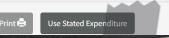
Ground Rent & Service Charge Payment enance Payment

Other Monthly Committed Expenditure

IMPORTANT INFORMATION

On pressing calculate we will assess the applicant(s) affordability against our automated expenditure model. If the outcome of this assessment passes, we will not require you to provide us customer stated expenditure If the outcome is a fail, you will have to 'opt-in' to providing customer stated expenditure by using the 'Use Stated Expenditure' button on this screen.

All stated expenditure must be evidenced.



Note: if committing to 'stated expenditure' you can't revert to a different affordability assessment



£ Care Costs

Go to Chalk to download and read 'MyBrokerVenue -Affordability Assessment' for extra help

	Maximum affordable	Customer stated	affordability outcome	Lending into retirement		Payments	
This shows how	Maximum affordable monthly repayment	Pass The application has	affordability outcome passed our affordability n the data you have provided.	Full Affordability Assessment yo Affordability Assessment tile (LII guidance notes If the term exceeds 114 months	ring the term of the loan. After comple u will need to complete the Retirement R). For more information please refer to you will be required to provide addition tirement. For more information please	Stressed Monthly Payment Stressed Monthly Payment Credit impaired? No	• •
This shows how much your client can afford on a monthly basis.	plicant Income C ic household deta ber and Ages of depen 0 Number and Ages of depen 0	dents aged 19 or abov		Summary			
	0 Basic household expo Shopping (including clothin				Stated	Expected min	Beau
	Gas, Electric, Heating Fuels	••		£	200		Be sure cl expen based o
	Water Car Expenses 🕑			£	4d	£ 32 £ 0	based of experiences
	Other Travel 🕖			£	0	£ 29	

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sure to complete your client's stated xpenditure section used on their factual expenditure.



Packaging and uploading cases

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Documents

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Checklist			×		
				Generate documents	
In order to submit this application, You'll need to provide all the items below. You will need to u	pload each item individually.				
Please ensure documents are correctly uploaded against the correct items listed. Uploading the only need to upload the documents listed below.	e same document multiple times, or bu	lk uploading against individual items will ca	ause delays to this application. At this stage you	Produce docs	Select all docs
only need to upload the documents instea below.					Blank documents
Note: We can only accept files in .pdf, .doc, .docx, .jpg, .jpeg, .png, .tif, .tiff and .bmp formats, with a m	aximum file size of 100MB.			Trading Style	×
Submission Checklist			-	Accountants Reference	
Checklist Item	Submission Method	Document(s)		Applicant Declarations Form	
Direct Debit Mandate	Upload	Browse		Confirmation of Ground Rent and Service Charge	e Arrears
Estate Agent sales particulars	Upload	Browse		Direct Debit Mandate	
Applicant Declarations form	Upload	Browse		Electronic Disbursement Authority	
	,			Employers Confirmation	
Full or Realtime Valuation. Please see our current criteria for our Valuation by-pass scheme	Upload	Browse	,	Gifted Deposit Letter	
Printed Affordability Assessment Form signed by the applicant(s)	Upload	Browse	Select 'Browse,	HMLR Change of Name Authority	
Proof of Name - Miss Kara Williams	Upload	Browse	scient boxes' and	 Mortgage Illustration Mortgage Reference - BSQ 	
Proof of Address - Miss Kara Williams	Upload	Browse	Select 'Browse ', Check boxes' and 'Produce docs'	Mongage Reference - BSQ Occupiers Consent Solicitor to Witness Certification	te
Proof Of income - 3 Payslips within the last 5 months - Miss Kara Williams	Upload	Browse	Produce uses	Out of Plan Assistance Form	
If one of our team have requested that you provide additional checklist	items or you have a document unique t	o this application that you think we'll need,		Referral Information form	Make sure your clier
				Regulated Bridging Enquiry form	has completed all
Enter checklist name + Add Other				Regulated Bridging Submission checklist	documents BEFORE
			and an and a star	Rent Reference	documents BEFORE
				Submission Checklist	you upload them. Then hit submit
				Submission Cover Sheet	Then hit submit



Alternative plans available:

- 8.1% Two Years Fixed Term Loan (FCA Regulated) FIR101_F24_PP
- 7.74% Five Years Fixed Term Loan (FCA Regulated) FIR101_F60_PP
- 8.85% Two Year Discounted Rate Residential Mortgage (FCA Regulated) FIR101_D24_PP



Do all your boxes – with the exception of affordability and LIR – have a green tick?

Once they're all green, press **'Validate**' to submit.



CAECHELAS PTOSTESS

Checking progress

Note: This application has been successfully submitted.

Case Summary

Submission Ref:

Product: Buy-To-Let Loan (Unregulated) Plan: BTL101_F60_PP_RE Repayments: 60 instalments of £483.44 followed by 59 instalments of £510.15 with a final payment of £805.15

Repayment type: Capital Repayment Loan term: 120 months Property value: £117,000.00 LTV: 32.95%

Loan amount: £35.000.00 Product type: Fixed 5 Yrs Rate: 7.84% Commission: £437.00



Case Tracking

Pre-Application	Applicatio	on 🔶	Underwriting	\rangle	Mandating	\rangle	Funded
Key Events Completed							
 Funds requested 	27/09/2024 16:08	 Outstanding iten 	ns verified	27/09/2024 14:46	 Call completed 	Security Call	27/09/2024 14:46
 Income approved 	27/09/2024 13:57	Credit search app	proved	27/09/2024 13:57	✓ Valuation approved		27/09/2024 13:4
✓ Virus check	27/09/2024 10:49	✓ Documents recei	ved	27/09/2024 10:49			
						_	



You can check progress on this dashboard. For new business your case will be processed within 48H.

Expect to hear from an underwriter in 72H

Chalk Talk

ove. a

Get in touch!

Please contact our team on 0161 933 7101 for further support.

For intermediary use only. This document and the information it contains should not be shared with clients.

together