together®

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# Commercial Finance.
## Product Guide

**30th October 2026**

**Packagers** 0161 933 7101
**Introducers** 0161 452 3615

For use by professional finance and mortgage intermediaries only. This document and the information it contains should not be shared with clients. This pack and its contents supersedes all previous packs, criteria, special plans and commissions.

### Cross Collateralisation

100% of funding available with additional security.

### AVMs

Hometrack valuation accepted on residential property types, up to £500k maximum loan size, subject to criteria. See our Valuation & Legal Guide.

### Internal Legal Team

Subject to criteria, we will use our Internal Legal Team where possible to represent Together. See our Valuation & Legal Guide.

### Referrals & Case Studies

Criteria detailed on this product guide is the maximum before referral. Refer applications to us and we'll review these using our common sense approach.

Visit our case studies to see how we've supported our customers.

### Larger Loans

For loans above £1m please see our Premier for Intermediaries guide.

- **Premier for Intermediaries**
- **Valuation & Legal Guide**
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# Residential Bridging - Rates Table


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| | | | Customers with 0 Demerits in the last 12 months and 100% residential properties (0.15% rate loading for 1 Demerit, 0.25% rate loading for 2 Demerits) | |
|---|---|---|---|---|
| | | | **Residential Property Bridging** | |
| **2% Product Fee (min. £1000)** | | | **First Charge** | **Second Charge** |
| Variable Rate | ≤£100k | ≤75% LTV | 1.07% | 1.17% |
| | >£100k | ≤65% LTV | 0.83% | 0.93% |
| | | ≤75% LTV | 0.90% | 1.00% |
| Fixed Rate | ≤£100k | ≤75% LTV | 1.15% | 1.25% |
| | >£100k | ≤65% LTV | 0.91% | 1.01% |
| | | ≤75% LTV | 0.98% | 1.08% |

| | | |
|---|---|---|
| Max. LTV (Purchase) | 75% | X |
| Max. LTV (Remortgage) | 75%* | 70% |
| Min. Loan Size | £26,000 | |
| Max. Loan Size | £5,000,000 | |
| Exit Fee (Loans ≤£100k) | 1 month interest | |
| Expat / Non UK National | Accepted | |
| Maximum Demerits* | 2 in 12 | |
| CCJs & Defaults | 2 in 12 | |
| Secured Arrears | 2 in 12 | |
| Unsecured Arrears | Accepted, Not Assessed | |

***Refinance max LTV** - 75% (residential securities, serivced only, loans up to £1m & excluding re-bridging)

**Bridging Finance for a wide range of needs, including:**

- Auction Purchase
- Light Refurbishment
- Development Exit
- Capital Raising
- Semi-Commercial
- Large Loans
- Residential Investment
- BTL Portfolio
- Holiday Lets

## Need to know

Refer to us if your case doesn't meet the criteria, see our Referral Guide for details on how to refer.

Serviced and retained bridging available. 12 month loan term, find our reversion rates for fixed rate bridging on our Criteria Guide.

Hometrack valuations accepted on residential properties only.

Affordability to be assessed using ICR or TSDI. For more information, visit our Criteria Guide.

Equitable Charges available at on-sale rates with no loading. Accepted up to 65% LTV and a £250k maximum loan size. Refer to the criteria guide for full eligibility requirements.


**Premier for Intermediaries**

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# together® Commercial & Semi-Commercial Bridging - Rates Table


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| 2% Product Fee (min.£1000) | | | Customers with 0 Demerits in the last 12 months. (0.15% rate loading for 1 Demerit, 0.25% rate loading for 2 Demerits) First Charge: Semi-Commercial | Customers with 0 Demerits in the last 12 months. (0.15% rate loading for 1 Demerit, 0.25% rate loading for 2 Demerits) First Charge: Commercial | Second Charge: Semi-Commercial | Second Charge: Commercial |
|---|---|---|---|---|---|---|
| Variable Rate | ≤£100k | ≤70% LTV | 1.11% | 1.16% | ≤65% LTV | 1.13% | 1.18% |
| | >£100k | ≤60% LTV | 0.84% | 0.94% | ≤60% LTV | 0.86% | 0.96% |
| | | ≤70% LTV | 0.91% | 1.01% | ≤65% LTV | 0.93% | 1.03% |
| Fixed Rate | ≤£100k | ≤70% LTV | 1.19% | 1.23% | ≤65% LTV | 1.21% | 1.25% |
| | >£100k | ≤60% LTV | 0.97% | 1.01% | ≤60% LTV | 0.99% | 1.03% |
| | | ≤70% LTV | 1.04% | 1.08% | ≤65% LTV | 1.06% | 1.10% |

| | | |
|---|---|---|
| Max. LTV (Purchase) | 70% | X |
| Max. LTV (Remortgage) | 70% | 65% |
| Min. Loan Size | £26,000 | £26,000 |
| Max. Loan Size | £5,000,000 | £1,000,000 |
| Exit Fee (Loans ≤£100k) | 1 month interest | 1 month interest |
| Expat / Non UK National | Accepted | Accepted |
| Maximum Demerits* | 2 in 12 | 2 in 12 |
| CCJs & Defaults | 2 in 12 | 2 in 12 |
| Secured Arrears | 2 in 12 | 2 in 12 |
| Unsecured Arrears | Accepted, Not Assessed | Accepted, Not Assessed |
| | | Second Charge – security must demonstrate consistent income. We lend only behind a First Charge term mortgage, not a bridge. |

**Bridging Finance for a wide range of needs, including:**

- Auction Purchase
- Light Refurbishment
- Development Exit
- Capital Raising
- Semi-Commercial
- Large Loans
- Residential Investment
- BTL Portfolio
- Holiday Lets

## Need to know

Refer to us if your case doesn't meet the criteria, see our Referral Guide for details on how to refer.

Serviced and retained bridging available. 12 month loan term, find our reversion rates for fixed rate bridging on our Criteria Guide.

Hometrack valuations accepted on residential properties only.

Affordability to be assessed using ICR or TSDI. For more information, visit our Criteria Guide.

Customers are more than just a credit score, if the sums show affordability, we do our best to make it happen. Visit our Criteria Guide for more information and demerit definitions.


**Premier for Intermediaries**

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# Unregulated Bridging - Criteria Guide


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## Who we help

- We will consider many status profiles and a wide variety of income sources.
- Individuals, Sole Traders, LLPs, Partnerships, Limited Companies.
- Employed and self employed.
- Expat / Non UK Residents accepted with no additional rate loading.
- Minimum Age – 18 years.
- Maximum Age – If self-funded, no max age. If employed and income required, 80 years at end of term.
- Maximum Number of Applicants – 4.
- Independent legal advice may be required, see our Valuation & Legal Guide for further information.

## Loan Purpose & Exit Strategies

Multiple exit strategies can be accepted, including:

- Sale of security or another property
- Re-financing with another lender
- Pension Payment/Endowment
- Confirmed inheritance payment
- Re-bridging an existing bridging loan may also be accepted

To discuss any alternative bridging exit strategies, please contact your relationship manager.

***Refinance max LTV** - 75% (residential securities, serivced only, loans up to £1m & excluding re-bridging)

## The Property

- 100% funding available with additional security.

### The Property – Residential Bridging

- 100% Residential (including BTL) in England, Scotland and Wales.

### The Property – Commercial Bridging

- Commercial investment property.
- All commercial property types considered on merit: Commercial, Semi-Commercial & Land.

## Fees

- Telegraphic Transfer Fee: £30 (applies to all cases).
- Renewal Fees: At the end of the term, the loan may be renewed by approval with a 5% renewal fee being incurred.
- Title Insurance Fees and Lender's Legal Costs apply. See our Valuation & Legal Guide for further information.
- LTV is calculated on gross loan value, including all fees

## Credit Criteria

- A demerit is allocated for each secured arrears, CCJ and default registered in the last 12 months.
- Individual CCJs and Defaults:
  - 1 Demerit: Unsatisfied: £300 - £10,000, Satisfied: > £3,000
  - Ignore all: ≤ £300 or satisfied ≤ £3,000
  - Refer: Unsatisfied > £10,000
- Secured Arrears – Demerits are defined as the highest number of months in arrears in the last 12 months.

## Affordability – ICR / TSDI

- Properties producing a rental income, an ICR of >120% is accepted, 90% projected rent can be used.
- If the property is not producing rental income, or does not meet the ICR criteria, affordability will be based on a Total Secured Debt to Income (TSDI) ratio.
- Total secured debt payments should not exceed 50% of the customer's net income/profit. Referrals accepted up to 75%.
- For loans to companies with higher loan amounts or for more complex commercial assets, we will undertake a debt service cover ratio using EBITDA to assess affordability.

## Equitable Charges

- Max loan £250k up to 65% LTV (higher by referral)
- Declined consent evidence required
- We will not accept applications where consent is refused due to arrears/credit issues on the 1st Charge
- Customer must meet the Specialist credit profile
- We will not lend behind flexible mortgages
- Residential security only

## Reversionary Rates

- Our reversion rates track Together Commercial Managed Rate (TCMR) which is currently 8.39%. See tables below for our Unregulated Bridge reversionary rates.

## Additional Information

Scan the QR codes below for specialist packager information.

Visit our Valuation & Legal Guide

Packaging for us, visit Chalk, your Resource Hub

## Unregulated Bridging - Reversion Rates

| Residential 1st | |
|---|---|
| ≤£100k, ≤75%LTV | TCMR + 6.00% |
| >£100k, ≤65%LTV | TCMR + 3.50% |
| >£100k, ≤75%LTV | TCMR + 4.50% |

| Residential 2nd | |
|---|---|
| ≤£100k, ≤75%LTV | TCMR + 6.50% |
| >£100k, ≤65%LTV | TCMR + 4.50% |
| >£100k, ≤70%LTV | TCMR + 5.50% |

| Commercial 1st | |
|---|---|
| ≤£100k, ≤70%LTV | TCMR + 7.00% |
| >£100k, ≤60%LTV | TCMR + 4.50% |
| >£100k, ≤70%LTV | TCMR + 6.00% |

# Buy to Let and Portfolio - Rates Table

| | 0 Demerits in the last 12 months | | Up to 3 Demerits in the last 12 months | | 0 Demerits in the last 12 months | |
|---|---|---|---|---|---|---|
| | Specialist Buy To Let | | Flexi Buy To Let | | Portfolio Buy to Let | |
| **2.5% Product Fee (min. £795)** | **First Charge** | **Second Charge** | **First Charge** | **Second Charge** | **First Charge** | **Second Charge** |
| Variable Rate | 8.29% | 8.54% | 9.79% | 10.04% | 6.99% | 7.24% |
| 2-year fixed | 8.64% | 8.89% | 10.14% | 10.39% | 6.99% | 7.24% |
| 5-year fixed | 9.14% | 9.39% | 10.64% | 10.89% | 7.89% | 8.14% |
| **5% Product Fee** | **First Charge** | **Second Charge** | **First Charge** | **Second Charge** | **First Charge** | **Second Charge** |
| 2-year fixed | 7.64% | 7.89% | 9.14% | 9.39% | 5.99% | 6.24% |
| 5-year fixed | 8.74% | 8.89% | 10.24% | 10.39% | 7.39% | 7.64% |
| **7% Product Fee** | **First Charge** | **Second Charge** | **First Charge** | **Second Charge** | **First Charge** | **Second Charge** |
| 2-year fixed | 6.64% | 6.89% | 8.14% | 8.39% | 4.99% | 5.24% |
| 5-year fixed | 8.24% | 8.44% | 9.74% | 9.94% | 6.89% | 7.14% |
| Reversion Rate | TCMR + 0.25% | TCMR + 1.25% | TCMR + 1.75% | TCMR + 2.75% | TCMR + 0.25% | TCMR + 1.25% |
| Max. LTV (Purchase) | 75% | X | 75% | X | 75% | X |
| Max. LTV (Remortgage) | 75% | | | | 75% | |
| Min. Loan Size | £30,000 | | | | £1,000,000 | |
| Max. Loan Size | £4,500,000 | £1,000,000 | £4,500,000 | £1,000,000 | £4,500,000 | |
| Expat / Non UK National | Accepted | | Accepted | | Accepted | |
| Maximum Demerits | 0 in 12 | | 3 in 12 | | 0 in 12 | |
| CCJs & Defaults | 0 in 12 | | 3 in 12 | | 0 in 12 | |
| Secured Arrears | 0 in 12 | | 3 in 12 (1 in 3) | | 0 in 12 | |
| Unsecured Arrears | Accepted, Not Assessed | | | | Accepted, Not Assessed | |

| Key features | |
|---|---|
| Term Length | 6 – 30 years |
| 2 Year Fixed ERC | 4%, 4% |
| 5 Year Fixed ERC | 4%, 4%, 3%, 2%, 1% |
| Variable ERC | 4%, 4%, 3%, 2%, 1% |


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**To support many customers and investment scenarios, including:**

- First Time Landlords
- Portfolio Landlords
- HMOs (no limit on rooms)
- Holiday Lets
- 2nd Charge BTL
- MUBs

## Need to know

Refer to us if your case doesn't meet the criteria, see our Referral Guide for details on how to refer.

There's no limit on the number or value of properties in the customer's portfolio. Max overall portfolio LTV is 75%.

We accept projected income for BTL. For our ICR, Top-slicing and affordability criteria, visit our Criteria Guide.

Equitable Charges available at on-sale rates with no loading. Accepted up to 65% LTV and a £250k maximum loan size. Refer to the criteria guide for full eligibility requirements.


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# Homeowner Business Loans - Rates Table


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| | Up to 3 Demerits in the last 12 months | | | |
|---|---|---|---|---|
| | **Homeowner Business Loan** | | | |
| **2.5% Product Fee (min. £795)** | **First Charge** | | **Second Charge** | |
| Variable Rate | 10.04% | | 10.04% | |
| 2-year fixed | **X** | | | |
| 5-year fixed | 10.90% | | 10.90% | |
| Reversion Rate | TCMR + 2.25% | | | |
| Max. LTV (Purchase) | 75% | | **X** | |
| Max. LTV (Remortgage) | 70% | | | |
| Min. Loan Size | £30,000 | | | |
| Max. Loan Size | 65% LTV | £2,000,000 | 70% LTV | £1,000,000 |
| | 75% LTV | £500,000 | | |
| Expat / Non UK National | Accepted | | | |
| Maximum Demerits | ≤ 3, add 1.5% for 1-3 in the last 12m (including reversion rate) | | | |
| CCJs & Defaults | 3 in 12 | | | |
| Secured Arrears | 3 in 12 (1 in 3) | | | |
| Unsecured Arrears | Accepted, Not Assessed | | | |

| **Key features** | |
|---|---|
| Term Length | 6 – 30 years |
| 2 Year Fixed ERC | 4%, 4% |
| 5 Year Fixed ERC | 4%, 4%, 3%, 2%, 1% |
| Variable ERC | 4%, 4%, 3%, 2%, 1% |

**To support many customers and investment scenarios, including:**

- First Time Landlords
- Portfolio Landlords
- HMOs (no limit on rooms)
- Holiday Lets
- 2nd Charge BTL
- MUBs

## Need to know

Refer to us if your case doesn't meet the criteria, see our Referral Guide for details on how to refer.

There's no limit on the number or value of properties in the customer's portfolio. Max overall portfolio LTV is 75%.

We accept projected income for BTL. For our ICR, Top-slicing and affordability criteria, visit our Criteria Guide.

Equitable Charges available at on-sale rates with no loading. Accepted up to 65% LTV and a £250k maximum loan size. Refer to the criteria guide for full eligibility requirements.


- **Premier for Intermediaries**
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# Buy to Let & HOBL - Criteria Guide

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## Who we help – Income (This list is not exhaustive for full list click here)

- Individuals, Sole Traders, LLPs, Partnerships, Limited Companies.
- Employed and self employed.

## Who we help - Applicants

- Individuals, Sole Traders, LLPs, Partnerships, Limited Companies.
- Employed and self employed.
- Expat / Non UK Residents accepted with no additional rate loading.
- Minimum Age – 18 years.
- Maximum Age – If self-funded, no max age. If employed and income required, 80 years at end of term.
- Maximum Number of Applicants – 4.
- First Time Landlords.
- Portfolio Landlords.

## Homeowner Business Loan

- First Charge - Limited Companies only, Second Charge – Limited Companies or Individuals.
- Maximum Age – 80 years at end of term.
- Independent legal advice may be required, see our Valuation & Legal Guide for further information.

## Credit Criteria

- A demerit is allocated for each secured arrears, CCJ and default registered in the last 12 months.
- Individual CCJs and Defaults:
  - 1 Demerit: Unsatisfied: £300 - £10,000, Satisfied: > £3,000
  - Ignore all: ≤ £300 or satisfied ≤ £3,000
  - Refer: Unsatisfied > £10,000
- Secured Arrears – Demerits are defined as the highest number of months in arrears in the last 12 months.

## Fees

- Telegraphic Transfer Fee: £30 (applies to all cases).
- Title Insurance Fees and Lender's Legal Costs apply. See our Valuation & Legal Guide for further information.
- LTV is calculated on gross loan value, including all fees

## Affordability – ICR

- BTL, Homeowner Business Loan & Commercial Term variable loans are subject to a 1% stress test to pay rate (including Holiday Let).

### Buy To Let – ICR

- ICR is based on full CMI (interest and capital repayment)
- 125% Basic Rate Taxpayers & Limited Companies.
- 145% Higher & Additional Rate Taxpayers.
- 90% of projected rental income can be accepted for ICR calculation, alongside a plan of how the loan will be serviced until the property will be rented.
- If ICR affordability fails, automated affordability using ONS averages or customer-stated expenditure will be used.

### Holiday Lets - ICR/TSDI

- ICR is based on full CMI (interest and capital repayment)
- Can be based on ICR or TSDI basis.
- ICR: Where 2 years' worth of rental income can be evidenced, up to 80% occupancy rate will be assumed for the BTL ICR calculation. If this can't be evidenced, 50% occupancy should be used with estimated rental income.
- If the property is not currently a holiday let, projected rental income assuming 50% occupancy can be accepted.
- TSDI: Total secured debt payments should not exceed 50% of the customer's net income/profit. Referrals accepted up to 75%. Additional income accepted.

### Homeowner Business Loan

- Automated affordability using ONS averages or customer-stated expenditure.
- We do not accept projected income for HOBL

## Top Slicing

- Experienced landlords*: consider all ICR ≥100%, Refer ICR <100%.
- Inexperienced landlords & backgrounds income ≥£50,000: Refer if ICR ≥100%
- Inexperienced landlords & background income <£50,000: ICR pass only.

## Equitable Charges

- Max loan £250k up to 65% LTV (higher by referral)
- Declined consent evidence required
- We will not accept applications where consent is refused due to arrears/ credit issues on the 1st Charge
- Customer must meet the Specialist credit profile
- We will not lend behind flexible mortgages
- Residential security only

## Reversionary Rates

- Our reversion rates track Together Commercial Managed Rate (TCMR) which is currently 8.39%. See rates tables for margin details.

## The Property - (This list is not exhaustive for full list click here)

- 100% funding available with additional security.

## The Property – BTL

- 100% Residential, HMO & Holiday Lets.
- Standard property including:
  - Standard construction houses and bungalows (including ex-council);
  - Flats & maisonettes up to 6 storeys (ex-council up to 4 storeys);
  - Purpose built apartments (excluding ex-council).
- Non-standard property, all other property types including;
  - Ex-council flats & maisonettes (over 4 storeys);
  - Non-standard construction, defective, high-rise (over 6 storeys), or poor remarks on valuation.
- LTV for non-standard properties reduced to 65%. This could be reduced further subject to a full assessment.
- Multiple Unit Freehold Blocks (MUFBs) accepted, subject to units being let out separately (on ASTs).
- Holiday Lets based in a holiday park must be placed on a Commercial Term Product.
- For acceptable tenancy agreements click here.

## The Property – Homeowner Business Loan

- 100% residential properties, see standard/non-standard property criteria.

## Leasehold Criteria

- The minimum unexpired lease term is 50 years plus the term of the loan. For interest only term term loans, the minimum is 99 years plus the term of the loan.

## Additional Information

Scan the QR codes for specialist packager information.

Visit our Valuation & Legal Guide

Packaging for us, visit Chalk, your Resource Hub

# Commercial Term Loans - Rates Table


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| | Customers with up to 3 Demerits in the last 12 months | |
|---|---|---|
| **2.5% Product Fee (min. £780)** | **First Charge** | **Second Charge** |
| Variable Rate | 10.24% | 10.49% |
| 5-year fixed | 10.09% | 10.34% |
| **5% Product Fee** | **First Charge** | **Second Charge** |
| 5-year fixed | 9.74% | 9.99% |
| **7% Product Fee** | **First Charge** | **Second Charge** |
| 5-year fixed | 9.24% | 9.49% |
| Reversion Rate | TCMR + 3.25% | |
| Max. LTV (Purchase) | 70% (Higher by Referral) | X |
| Max. LTV (Remortgage) | 70% | 70% |
| Min. Loan Size | £50,000 | |
| Max. Loan Size | £5,000,000 | £1,000,000 |
| Expat / Non UK National | Accepted | |
| Maximum Demerits | ≤ 3, subject to 1% rate loading per Demerit (including reversion rate) | |
| CCJs & Defaults | 3 in 12 | |
| Secured Arrears | 3 in 12 | |
| Unsecured Arrears | Accepted, Not Assessed | |

| **Key features** | |
|---|---|
| Term Length (Interest Only) | 6 – 10 years |
| Loan Term (Capital Repayment) | 6 – 30 years |
| 5-year fixed ERC | 4%, 4%, 3%, 2%, 1% |
| Variable ERC | 6%, 6%, 6%, 5%, 4%, 3%, 2%, 1% (thereafter) |

## For all commercial property purposes, including:

- Retail Unit
- Factory or Warehouse
- Office Space
- Semi-Commercial
- Social Housing
- Community Housing

## Need to know

Refer to us if your case doesn't meet the criteria, see our Referral Guide for details on how to refer.

All property types considered on merit, 100% funding available with additional security.

For our ICR & Top-slicing criteria, visit our Criteria Guide.

Customers are more than just a credit score, if the sums show affordability, we do our best to make it happen. Visit our Criteria Guide for more information and demerit definitions.


- **Premier for Intermediaries**
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# Semi-Commercial Loans - Rates Table


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| | Customers with up to 3 Demerits in the last 12 months | |
|---|---|---|
| **2.5% Product Fee (min. £780)** | **First Charge** | **Second Charge** |
| Variable Rate | 9.74% | 9.99% |
| 5-year fixed | 9.49% | 9.74% |
| **5% Product Fee** | **First Charge** | **Second Charge** |
| 5-year fixed | 9.29% | 9.54% |
| **7% Product Fee** | **First Charge** | **Second Charge** |
| 5-year fixed | 8.49% | 8.74% |
| Reversion Rate | TCMR + 3.25% | |
| Max. LTV (Purchase) | 70% | X |
| Max. LTV (Remortgage) | 70% | 70% |
| Min. Loan Size | £50,000 | |
| Max. Loan Size | £5,000,000 | £1,000,000 |
| Expat / Non UK National | Accepted | |
| Maximum Demerits | ≤ 3, subject to 1% rate loading per Demerit (including reversion rate) | |
| CCJs & Defaults | 3 in 12 | |
| Secured Arrears | 3 in 12 | |
| Unsecured Arrears | Accepted, Not Assessed | |

| Key features | |
|---|---|
| Term Length (Interest Only) | 6 – 10 years |
| Loan Term (Capital Repayment) | 6 – 30 years |
| 5-year fixed ERC | 4%, 4%, 3%, 2%, 1% |
| Variable ERC | 6%, 6%, 6%, 5%, 4%, 3%, 2%, 1% (thereafter) |

**A Semi-commercial property consists of both a Commercial and Residential element. The Commercial element must be less than 60% of floor space across the Semi-Commercial property and the commercial use of the property must be typically for retail use.**

## Need to know

Refer to us if your case doesn't meet the criteria, see our Referral Guide for details on how to refer.

All property types considered on merit, 100% funding available with additional security.

For our ICR & Top-slicing criteria, visit our Criteria Guide.

Customers are more than just a credit score, if the sums show affordability, we do our best to make it happen. Visit our Criteria Guide for more information and demerit definitions.

For all semi-commercial property purposes including: residential space above retail units such as takeaways, shops or hairdressers.


**Premier for Intermediaries**

**Criteria Guide**

**Referral Guide**

# together® Commercial Term & Semi-Commercial - Criteria Guide


**Residential Bridging**
Rates Table

**Commercial & Semi-commercial Bridging**
Rates Table

**Unregulated Bridging**
Criteria Guide

**BTL & Portfolio**
Rates Table

**HOBL**
Rates Table

**BTL & HOBL**
Criteria Guide

**Commercial Term Loans**
Rates Table

**Semi-Commercial Loans**
Rates Table

**Commercial & Semi-Commercial**
Criteria Guide


## Who we help – Income (This list is not exhaustive for full list click here)

- Individuals, Sole Traders, LLPs, Partnerships, Limited Companies.
- Employed and self employed.

## Who we help – Applicant

- Individuals, Sole Traders, LLPs, Partnerships, Limited Companies, Trusts, SIPPs, PLCs, OPco/PROPco structures, overseas companies.
- We do not accept applications from charities.
- Employed and self employed.
- Expat / Non UK Residents accepted with no additional rate loading.
- Minimum Age – 18 years.
- Maximum Age – If self-funded, no max age. If employed and income required, 80 years at end of term.
- Maximum Number of Applicants – 4.
- First Time Landlords.
- Portfolio Landlords.
- Heter Iska accepted

## Credit Criteria

- A demerit is allocated for each secured arrears, CCJ and default registered in the last 12 months.
- Individual CCJs and Defaults:
  - 1 Demerit: Unsatisfied: £300 - £10,000, Satisfied: > £3,000
  - Ignore all: ≤ £300 or satisfied ≤ £3,000
  - Refer: Unsatisfied > £10,000
- Secured Arrears – Demerits are defined as the highest number of months in arrears in the last 12 months.

## Fees

- Telegraphic Transfer Fee: £30 (applies to all cases).
- Commercial Term: 1% (maximum £2,500) exit fee is charged on redemption of the loan.
- Title Insurance Fees , Exit Fees and Lender's Legal Costs apply. See our Valuation & Legal Guide for further information.
- LTV is calculated on gross loan value, including all fees.

## The Property - (This list is not exhaustive for full list click here)

- 100% funding available with additional security.

## The Property – Commercial Term

- Commercial investment property and owner-occupied.
- All commercial property types considered on merit: Commercial, Semi-Commercial & Land.
- For individual asset type maxiumum loan-to-value please see the property type index

## The Property – Semi-Commercial

- A property consisting of both a Commercial and Residential element. The Commercial element must be less than 60% of floor space across the Semi-Commercial property and the commercial use of the property must be typically for retail use.

## Leasehold Criteria

- The minimum unexpired lease term is 50 years plus the term of the loan. For interest only term term loans, the minimum is 99 years plus the term of the loan.

## Reversionary Rates

- Our reversion rates track Together Commercial Managed Rate (TCMR) which is currently 8.39%. See rates tables for margin details.

## Affordability – ICR

- Commercial Term and Semi-Commercial variable loans are subject to a 1% stress test to pay rate.

**Commercial Term & Semi Commercial**

- Total secured debt payments should not exceed 50% of the customer's net income/ profit. Referrals accepted up to 75%. Additional income accepted.
- Rental income – 120% ICR, 90% projected rental income accepted for ICR calculation.
- We can use projected income certified by an appropriately qualified accountant and no minimum trading history required.
- For loans to companies with higher loan amounts or for more complex commercial assets, we will undertake a debt service cover ratio using EBITDA to assess affordability.

## Additional Information

Scan the QR codes for specialist packager information.

Visit our Valuation & Legal Guide

Packaging for us, visit Chalk, your Resource Hub